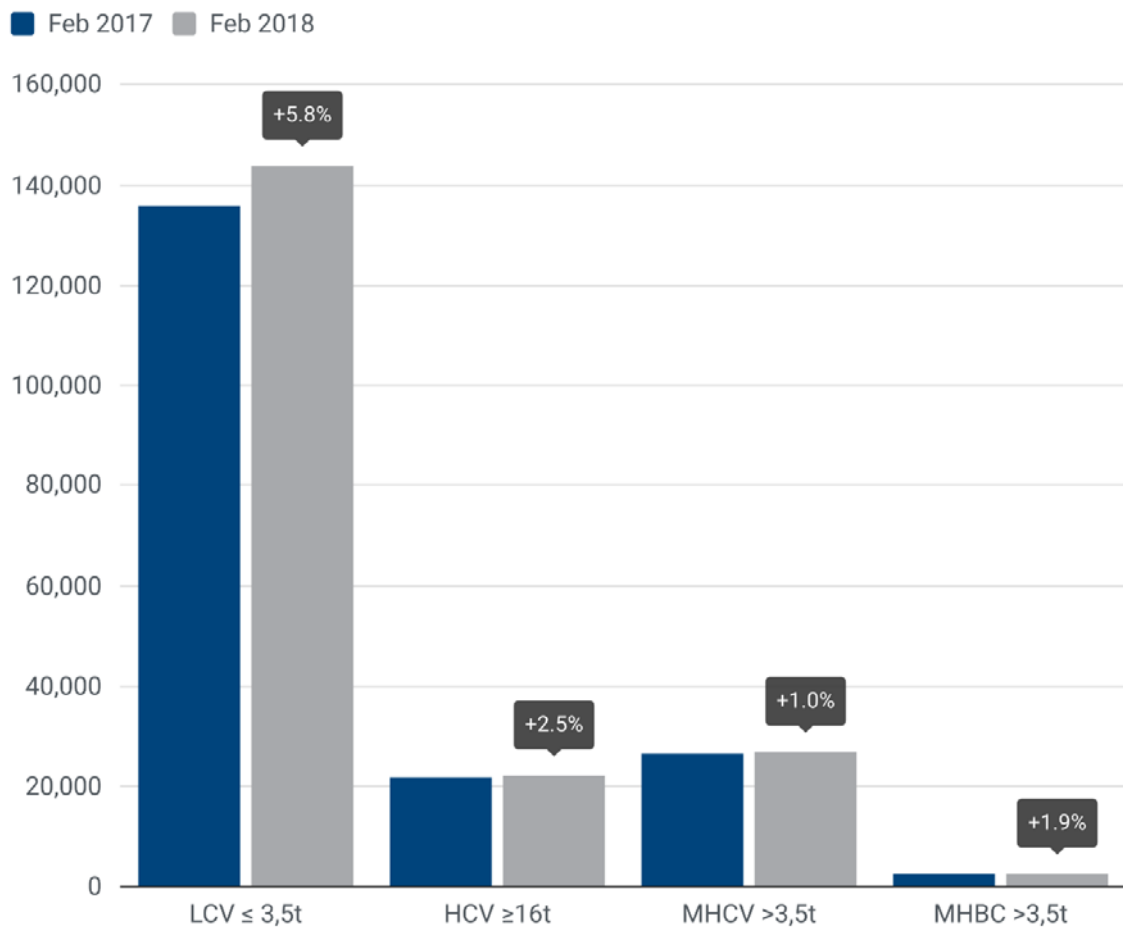


PRESS EMBARGO: 8.00 AM (7.00 AM GMT), 22 March 2018

NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION¹

February 2018



Next press release: Tuesday 24 April 2018

¹ Malta not available

Commercial vehicle registrations: +6.5% first two months of 2018; +5.0% in February

Total new commercial vehicles

In February 2018, demand for new commercial vehicles increased by 5.0% in the European Union. This growth was sustained by all commercial vehicle segments, with registrations totalling 173,385 units. The five largest EU markets all posted gains in February: Spain (+17.9%) showed the strongest increase, followed by Italy (+5.7%), France (+4.2%), Germany (+3.6%) and the UK (+0.9%).

Two months into the year, the EU market expanded by 6.5% to reach 361,447 new registrations. Both Spain (+16.6%) and Italy (+10.3%) posted double-digit growth figures, while Germany (+6.4%) and France (+5.1%) followed with more modest rates. The United Kingdom, on the other hand, saw demand for commercial vehicles decline (-2.9%) so far in 2018.

New light commercial vehicles (LCV) up to 3.5 tonnes²

February registrations of new vans in the EU totalled 143,930 units, or 5.8% more than last year. All major markets contributed to this upturn. Spain (+18.1%) drove growth, followed by Germany (+8.8%), the UK (+6.4%), Italy (+6.0%) and France (+3.5%).

From January to February 2018, 297,602 new light commercial vehicles were registered in the European Union, up 6.8% compared to the same period in 2017. Spain (+17.1%), Italy (+10.0%), Germany (+9.0%) and France (+4.5%) all saw demand for vans increase, while LCV registrations remained stable in the United Kingdom.

New heavy commercial vehicles (HCV) of 16 tonnes and over³

In February 2018, new heavy commercial vehicle registrations increased by 2.5% compared to the same month one year ago, totalling 22,312 units. Heavy-truck demand contracted in the United Kingdom (-13.4%) and Germany (-11.8%), but sales were strong in Italy (+14.7%), France (+12.5%) and Spain (+10.8%).

During the first two months of the year, the EU market grew by 6.4% to reach 48,309 new heavy-truck registrations. Italy (+20.1%), France (+14.0%) and Spain (+9.2%) saw robust growth in demand, but registrations declined in the UK (-12.8%) and Germany (-3.4%).

New medium and heavy commercial vehicles (MHCV) over 3.5 tonnes⁴

February registration figures for new trucks show three out of five of the largest EU markets posting growth, in line with the heavy-truck segment. Overall, 26,858 new trucks were registered in the European Union, or 1.0% more than in February 2017.

From January to February 2018, 57,936 new trucks were registered in the EU (+5.4%). The Italian (+12.7%), French (+12.3%) and Spanish (+9.0%) markets performed very well, although truck registrations declined in the UK (-16.7%) and Germany (-0.4%).

New medium and heavy buses & coaches (MHBC) over 3.5 tonnes

In February, EU demand for buses and coaches declined in all major markets except Spain. Demand fell in France (-18.4%), Italy (-14.5%), Germany (-13.6%) and the United Kingdom (-8.0%), but Spain (+62.1%) posted very strong figures. In total, new bus and coach registrations grew by 1.9% across the region, also driven by the new EU member states (+30.4%).

Over the first two months of 2018, the EU bus and coach market grew by 5.2%, counting 5,909 new vehicles registered. Demand only increased in Spain (+45.9%) and Italy (+6.4%), while registrations declined in France (-16.5%), the UK (-6.5%) and Germany (-1.7%).

² Including light buses & coaches

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 22 March 2018

PROVISIONAL

EU+EFTA¹ NEW REGISTRATION FIGURES BY COUNTRY
NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3,5T²

	February 2018	February 2017	% change 18/17	Jan-Feb 2018	Jan-Feb 2017	% change 18/17
AUSTRIA	3,169	2,743	15.5%	6,255	5,483	14.1%
BELGIUM	6,459	6,742	-4.2%	14,153	13,648	3.7%
BULGARIA	454	472	-3.8%	780	747	4.4%
CROATIA	682	583	17.0%	1,337	1,150	16.3%
CYPRUS	140	145	-3.4%	303	301	0.7%
CZECH REPUBLIC	1,432	1,335	7.3%	2,818	2,799	0.7%
DENMARK	2,447	2,523	-3.0%	5,018	5,189	-3.3%
ESTONIA	387	366	5.7%	887	792	12.0%
FINLAND	1,204	1,227	-1.9%	2,712	2,667	1.7%
FRANCE	35,714	34,521	3.5%	68,331	65,364	4.5%
GERMANY	19,937	18,327	8.8%	39,540	36,272	9.0%
GREECE	545	528	3.2%	1,166	1,180	-1.2%
HUNGARY	1,643	1,297	26.7%	3,291	2,507	31.3%
IRELAND ³	2,636	2,487	6.0%	9,382	8,816	6.4%
ITALY ⁴	14,550	13,722	6.0%	28,250	25,672	10.0%
LATVIA	168	121	38.8%	342	255	34.1%
LITHUANIA	213	165	29.1%	493	398	23.9%
LUXEMBOURG	315	331	-4.8%	679	724	-6.2%
NETHERLANDS	6,434	6,034	6.6%	15,467	14,620	5.8%
POLAND	4,732	4,653	1.7%	9,690	8,511	13.9%
PORTUGAL	2,801	2,525	10.9%	5,215	5,097	2.3%
ROMANIA	1,335	1,787	-25.3%	3,153	2,777	13.5%
SLOVAKIA	605	602	0.5%	1,122	1,095	2.5%
SLOVENIA	820	874	-6.2%	1,824	1,837	-0.7%
SPAIN	17,259	14,614	18.1%	33,380	28,502	17.1%
SWEDEN	3,714	3,981	-6.7%	7,404	7,566	-2.1%
UNITED KINGDOM	14,135	13,291	6.4%	34,610	34,654	-0.1%
EUROPEAN UNION	143,930	135,996	5.8%	297,602	278,623	6.8%
EU15 ⁵	131,319	123,596	6.2%	271,562	255,454	6.3%
EU12 ⁶	12,611	12,400	1.7%	26,040	23,169	12.4%
ICELAND	173	123	40.7%	354	279	26.9%
NORWAY	2,671	2,596	2.9%	5,424	4,480	21.1%
SWITZERLAND	2,254	2,362	-4.6%	4,539	4,724	-3.9%
EFTA	5,098	5,081	0.3%	10,317	9,483	8.8%
EU + EFTA	149,028	141,077	5.6%	307,919	288,106	6.9%
WESTERN EUROPE (EU15 + EFTA)	136,417	128,677	6.0%	281,879	264,937	6.4%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ LCV 50t

² Malta not available

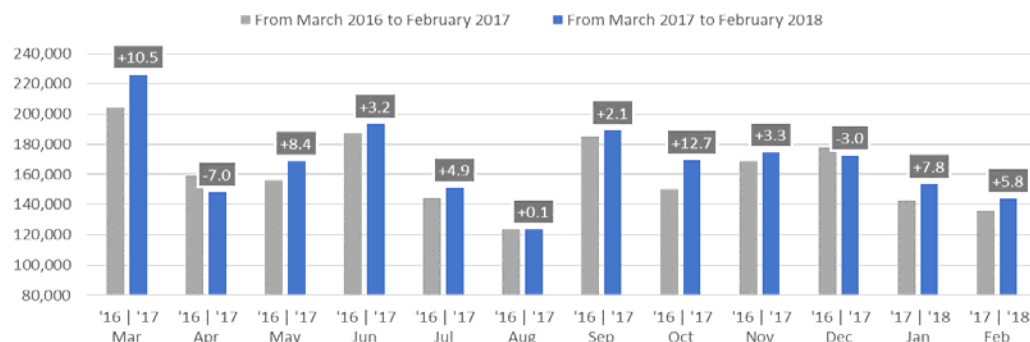
³ Including light buses and coaches

⁴ ANFIA estimates

⁵ Member states before the 2004 enlargement

⁶ Member states having joined the EU since 2004

New light commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

This information is available on the ACEA website: <http://www.acea.be>

Next press release on commercial vehicles to be issued on Tuesday 24 April 2018

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 22 March 2018

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW HEAVY COMMERCIAL VEHICLES (HCV) OF ≥16T AND OVER¹

	February 2018	February 2017	% change 18/17	Jan-Feb 2018	Jan-Feb 2017	% change 18/17
AUSTRIA	552	636	-13.2%	1,126	1,206	-6.6%
BELGIUM	695	757	-8.2%	1,803	1,679	7.4%
BULGARIA	-	-		-	-	
CROATIA	59	85	-30.6%	177	203	-12.8%
CYPRUS	4	5	-20.0%	7	20	-65.0%
CZECH REPUBLIC ²	540	599	-9.8%	1,266	1,330	-4.8%
DENMARK	334	342	-2.3%	732	651	12.4%
ESTONIA	86	69	24.6%	263	233	12.9%
FINLAND	175	212	-17.5%	496	523	-5.2%
FRANCE	3,489	3,100	12.5%	7,483	6,564	14.0%
GERMANY	4,371	4,955	-11.8%	9,318	9,648	-3.4%
GREECE	23	10	130.0%	48	25	92.0%
HUNGARY	548	385	42.3%	996	654	52.3%
IRELAND ⁴	162	223	-27.4%	461	599	-23.0%
ITALY ³	1,709	1,490	14.7%	3,916	3,261	20.1%
LATVIA	106	100	6.0%	274	226	21.2%
LITHUANIA ⁴	638	630	1.3%	1,287	1,135	13.4%
LUXEMBOURG ⁴	79	65	21.5%	190	148	28.4%
NETHERLANDS	1,420	1,024	38.7%	2,974	2,490	19.4%
POLAND	2,263	1,946	16.3%	3,967	3,361	18.0%
PORTUGAL	237	248	-4.4%	650	563	15.5%
ROMANIA	598	737	-18.9%	1,122	1,081	3.8%
SLOVAKIA	412	317	30.0%	860	798	7.8%
SLOVENIA ⁴	172	155	11.0%	506	451	12.2%
SPAIN	1,586	1,431	10.8%	3,470	3,177	9.2%
SWEDEN	410	340	20.6%	860	736	16.8%
UNITED KINGDOM ⁴	1,644	1,898	-13.4%	4,057	4,654	-12.8%
EUROPEAN UNION	22,312	21,759	2.5%	48,309	45,416	6.4%
EU15	16,886	16,731	0.9%	37,584	35,924	4.6%
EU12	5,426	5,028	7.9%	10,725	9,492	13.0%
ICELAND	16	12	33.3%	35	25	40.0%
NORWAY ⁴	327	296	10.5%	807	711	13.5%
SWITZERLAND ²	270	282	-4.3%	585	599	-2.3%
EFTA	613	590	3.9%	1,427	1,335	6.9%
EU + EFTA	22,925	22,349	2.6%	49,736	46,751	6.4%
WESTERN EUROPE (EU15 + EFTA)	17,499	17,321	1.0%	39,011	37,259	4.7%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

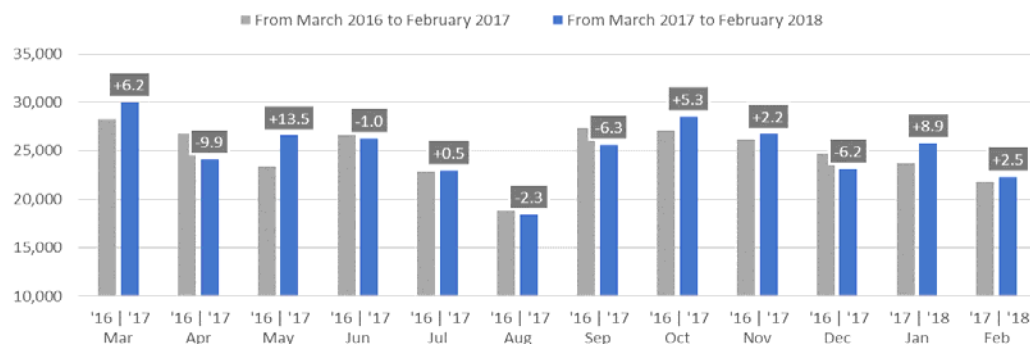
¹ Excluding heavy buses and coaches

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² HCV ≥18t

⁴ Estimates

New heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

This information is available on the ACEA website: <http://www.acea.be>

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 22 March 2018

PROVISIONAL
EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹

	February 2018	February 2017	% change 18/17	Jan-Feb 2018	Jan-Feb 2017	% change 18/17
AUSTRIA	580	670	-13.4%	1,193	1,266	-5.8%
BELGIUM	836	891	-6.2%	2,106	1,946	8.2%
BULGARIA	-	-		-	-	
CROATIA	88	101	-12.9%	225	233	-3.4%
CYPRUS	6	5	20.0%	14	23	-39.1%
CZECH REPUBLIC	649	695	-6.6%	1,485	1,533	-3.1%
DENMARK	363	368	-1.4%	791	710	11.4%
ESTONIA	92	75	22.7%	277	240	15.4%
FINLAND	239	248	-3.6%	652	603	8.1%
FRANCE	4,033	3,566	13.1%	8,543	7,606	12.3%
GERMANY	6,133	6,758	-9.2%	13,006	13,060	-0.4%
GREECE	36	21	71.4%	87	61	42.6%
HUNGARY	579	414	39.9%	1,073	701	53.1%
IRELAND	205	249	-17.7%	560	667	-16.0%
ITALY ²	2,037	1,897	7.4%	4,626	4,105	12.7%
LATVIA	111	101	9.9%	285	231	23.4%
LITHUANIA ³	653	640	2.0%	1,315	1,148	14.5%
LUXEMBOURG	84	73	15.1%	198	165	20.0%
NETHERLANDS	1,547	1,111	39.2%	3,244	2,736	18.6%
POLAND	2,386	2,048	16.5%	4,251	3,572	19.0%
PORTUGAL	286	286	0.0%	782	658	18.8%
ROMANIA	614	782	-21.5%	1,171	1,141	2.6%
SLOVAKIA	454	362	25.4%	935	866	8.0%
SLOVENIA ³	179	177	1.1%	526	490	7.3%
SPAIN	1,928	1,731	11.4%	4,138	3,795	9.0%
SWEDEN	447	384	16.4%	945	824	14.7%
UNITED KINGDOM ³	2,293	2,940	-22.0%	5,508	6,612	-16.7%
EUROPEAN UNION	26,858	26,593	1.0%	57,936	54,992	5.4%
EU15	21,047	21,193	-0.7%	46,379	44,814	3.5%
EU12	5,811	5,400	7.6%	11,557	10,178	13.5%
ICELAND	32	25	28.0%	63	49	28.6%
NORWAY	460	385	19.5%	1,040	866	20.1%
SWITZERLAND	324	330	-1.8%	706	713	-1.0%
EFTA	816	740	10.3%	1,809	1,628	11.1%
EU + EFTA	27,674	27,333	1.2%	59,745	56,620	5.5%
WESTERN EUROPE (EU15 + EFTA)	21,863	21,933	-0.3%	48,188	46,442	3.8%

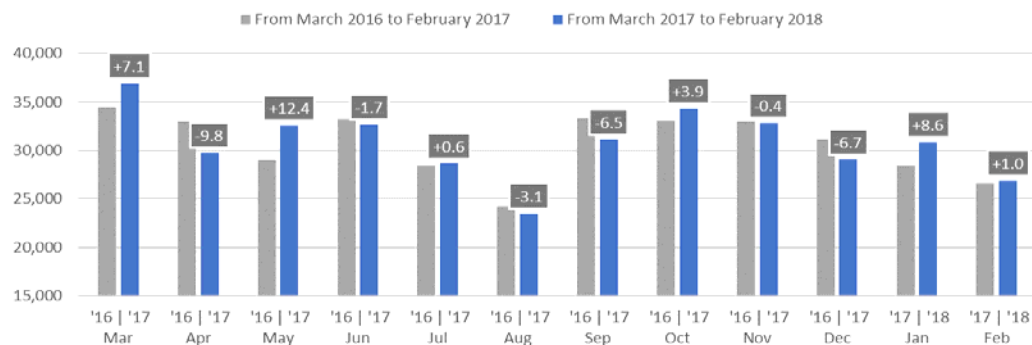
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



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P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 22 March 2018

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

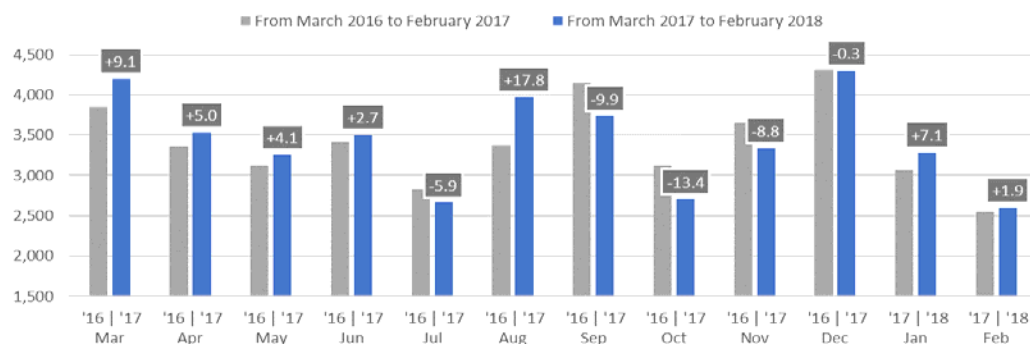
	February 2018	February 2017	% change 18/17	Jan-Feb 2018	Jan-Feb 2017	% change 18/17
AUSTRIA	83	69	20.3%	161	171	-5.8%
BELGIUM	93	73	27.4%	198	190	4.2%
BULGARIA	-	-		-	-	
CROATIA	8	4	100.0%	23	10	130.0%
CYPRUS	-	-		-	-	
CZECH REPUBLIC	22	57	-61.4%	117	105	11.4%
DENMARK	45	55	-18.2%	95	101	-5.9%
ESTONIA	13	7	85.7%	23	16	43.8%
FINLAND	24	24	0.0%	72	77	-6.5%
FRANCE	248	304	-18.4%	626	750	-16.5%
GERMANY	356	412	-13.6%	916	932	-1.7%
GREECE	9	25	-64.0%	24	31	-22.6%
HUNGARY	80	39	105.1%	117	112	4.5%
IRELAND	38	21	81.0%	85	59	44.1%
ITALY ¹	312	365	-14.5%	735	691	6.4%
LATVIA	26	11	136.4%	38	21	81.0%
LITHUANIA ²	37	14	164.3%	69	28	146.4%
LUXEMBOURG	17	16	6.3%	65	69	-5.8%
NETHERLANDS	15	27	-44.4%	60	61	-1.6%
POLAND	229	126	81.7%	417	230	81.3%
PORTUGAL	32	45	-28.9%	115	123	-6.5%
ROMANIA	62	98	-36.7%	154	138	11.6%
SLOVAKIA	8	16	-50.0%	26	57	-54.4%
SLOVENIA ²	13	10	30.0%	20	36	-44.4%
SPAIN	329	203	62.1%	664	455	45.9%
SWEDEN	48	39	23.1%	91	87	4.6%
UNITED KINGDOM ²	450	489	-8.0%	998	1,067	-6.5%
EUROPEAN UNION	2,597	2,549	1.9%	5,909	5,617	5.2%
EU15	2,099	2,167	-3.1%	4,905	4,864	0.8%
EU12	498	382	30.4%	1,004	753	33.3%
ICELAND	7	7	0.0%	10	15	-33.3%
NORWAY	57	60	-5.0%	123	109	12.8%
SWITZERLAND	15	25	-40.0%	43	51	-15.7%
EFTA	79	92	-14.1%	176	175	0.6%
EU + EFTA	2,676	2,641	1.3%	6,085	5,792	5.1%
WESTERN EUROPE (EU15 + EFTA)	2,178	2,259	-3.6%	5,081	5,039	0.8%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

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PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 22 March 2018

PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY TOTAL NEW COMMERCIAL VEHICLES

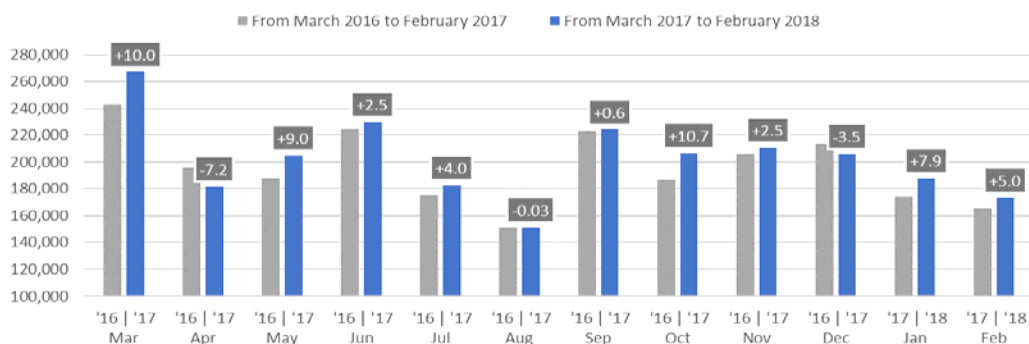
	February 2018	February 2017	% change 18/17	Jan-Feb 2018	Jan-Feb 2017	% change 18/17
AUSTRIA	3,832	3,482	10.1%	7,609	6,920	10.0%
BELGIUM	7,388	7,706	-4.1%	16,457	15,784	4.3%
BULGARIA ¹	454	472	-3.8%	780	747	4.4%
CROATIA	778	688	13.1%	1,585	1,393	13.8%
CYPRUS ²	146	150	-2.7%	317	324	-2.2%
CZECH REPUBLIC	2,103	2,087	0.8%	4,420	4,437	-0.4%
DENMARK	2,855	2,946	-3.1%	5,904	6,000	-1.6%
ESTONIA	492	448	9.8%	1,187	1,048	13.3%
FINLAND	1,467	1,499	-2.1%	3,436	3,347	2.7%
FRANCE	39,995	38,391	4.2%	77,500	73,720	5.1%
GERMANY	26,426	25,497	3.6%	53,462	50,264	6.4%
GREECE	590	574	2.8%	1,277	1,272	0.4%
HUNGARY	2,302	1,750	31.5%	4,481	3,320	35.0%
IRELAND	2,879	2,757	4.4%	10,027	9,542	5.1%
ITALY	16,899	15,984	5.7%	33,611	30,468	10.3%
LATVIA	305	233	30.9%	665	507	31.2%
LITHUANIA	903	819	10.3%	1,877	1,574	19.3%
LUXEMBOURG	416	420	-1.0%	942	958	-1.7%
NETHERLANDS	7,996	7,172	11.5%	18,771	17,417	7.8%
POLAND	7,347	6,827	7.6%	14,358	12,313	16.6%
PORTUGAL	3,119	2,856	9.2%	6,112	5,878	4.0%
ROMANIA	2,011	2,667	-24.6%	4,478	4,056	10.4%
SLOVAKIA	1,067	980	8.9%	2,083	2,018	3.2%
SLOVENIA	1,012	1,061	-4.6%	2,370	2,363	0.3%
SPAIN	19,516	16,548	17.9%	38,182	32,752	16.6%
SWEDEN	4,209	4,404	-4.4%	8,440	8,477	-0.4%
UNITED KINGDOM	16,878	16,720	0.9%	41,116	42,333	-2.9%
EUROPEAN UNION	173,385	165,138	5.0%	361,447	339,232	6.5%
EU15	154,465	146,956	5.1%	322,846	305,132	5.8%
EU12	18,920	18,182	4.1%	38,601	34,100	13.2%
ICELAND	212	155	36.8%	427	343	24.5%
NORWAY	3,188	3,041	4.8%	6,587	5,455	20.8%
SWITZERLAND	2,593	2,717	-4.6%	5,288	5,488	-3.6%
EFTA	5,993	5,913	1.4%	12,302	11,286	9.0%
EU + EFTA	179,378	171,051	4.9%	373,749	350,518	6.6%
WESTERN EUROPE (EU15 + EFTA)	160,458	152,869	5.0%	335,148	316,418	5.9%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for MHCv and MHBC not available

² Data for MHBC not available

Total new commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

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